



<http://www.bmg.company/career/sales-engineer-electrical/>

Sales Engineer – Electrical

JOB PURPOSE

We are looking for an Electrical Sales Engineer and revenue growth targets by keeping our company competitive and innovative.

KEY RESPONSIBILITIES

- Responsible for electrical (RMU & transformers items) sales.
- Prepare sales offers, pricing structures, quotation and submission, negotiation with customers with the discount permissions as agreed by management.
- Reviews contract technical documents from Customer, prepare technical clarifications, assign and forward to concern manufacturer.
- Perform necessary documentation and record keeping for all related documents like PO and Delivery Order (DO), etc.
- Achieve sales targets.

PERSON PROFILE

- Strong knowledge of KOC, KNPC & MEW VEC list and standards & Procedures.
- Strong knowledge with contractors working with KOC, KNPC & MEW.
- Knowledgeable of local market business and companies.
- Knowledgeable of mechanical, electrical & instrumentation.
- Excellent communication skills and Strong teamwork skills.
- Must Have Kuwait driving license with transferable visa #18.
- Proficiency in English (reading & writing).

KNOWLEDGE & EXPERIENCE

- Minimum 4-6 years' experience in the Oil & MEW sector.
- Bachelor's Degree or equivalent in Electrical Engineering or related field.

Date Posted

April 11, 2019

Job Offer Validity

May 16, 2019

Employment Type

Full Time

Industry

Sales & Marketing

Job Location

Kuwait